

The Sales Doctor

DAVID JACKSON 

EMPOWERING SKILLS ASSISTING YOU TO **SELL MORE**

THE SALES DOCTOR DAVID JACKSON, works with companies and individuals to make more sales, increase profits, and catapult customer experiences and referrals!



ABOUT THE SALES DOCTOR

David knows the sales industry inside and out. As a former World Sales Champion, he is an in-demand keynote speaker and coach for sales organizations around the globe. He entertains, connects, and teaches the must-have sales skills needed for professionals to compete with more ease and thrive in a constantly changing world. David is also a National Speakers Association Certified Speaking Professional (CSP), a designation held by less than 700 speakers around the world.

BENEFITS of **UPLIFTING** and **ELEVATING** Your **ENTIRE TEAM**

- ✓ Confidently countering sales objections and closing more sales with proven scripts
- ✓ Becoming masterful in the art of asking winning sales questions
- ✓ Developing lifetime success habits
- ✓ Being creative and innovative
- ✓ Discovering “How To” read and interpret body language
- ✓ Utilizing time-tested phone scripts that work
- ✓ Increasing profits per sale
- ✓ “How To’s” skills for practicing, drilling, and rehearsing your sales and success skills
- ✓ Effectively identifying my teams and customers communication styles for better connections
- ✓ PLUS much, much, more



WHAT CLIENTS HAVE TO SAY:

“My friend, David Jackson will expand your thinking because he’s the Sales Doctor that’s going to get more sales thinking into you and out of you than ever before. What he does is make it effortless effort. He makes it as fun as humanly possible, so the wind is beneath your wings and your sales are going to skyrocket.”

MARK VICTOR HANSEN, CSP

“Meet my friend David Jackson. He has some things to say and you should listen to him. You’ll be glad you did.”

THE LATE ZIG ZIGLAR, CPAE

“Attending your session was excellent, but I have to be very candid and frank with you. On your delivery, performance and your content, on a 1 to 10 David, I can’t give you a 10... You were a 12! Congratulations.”

HARVEY MCKAY, CPAE

I’ve known David Jackson for over 15 years as The Sales Doctor... his products and services are outstanding.”

TOM HOPKINS CSP



10 Questions to **FOCUS ON** to **SELL MORE, MORE EASILY**

CIRCLE **YES** where applicable:



- Do you need better skills when handling sales objections? **YES**
- Do you believe that the more you learn, the more you earn? **YES**
- Do you ever run out of things to say or questions to ask? **YES**
- Would a closing ratio of 50% elevate you into the "Winners Circle"? **YES**
- Would it benefit you if you had an used the most successful Sales System available? **YES**
- Could better sales and connections skills impact your income? **YES**
- Could some techniques on raising your levels in Courage and Persistence by rewarding? **YES**
- Should you be following up harder and asking everyone for referrals? **YES**
- Should I treat EVERYONE as a BUYER? **YES**
- Should you own and use a sales and telephone script book with over 150 scripts? **YES**

If you replied YES to any of the above, email david@davidjackson.com.au






SALES DOCTOR'S CURES AND BOOSTER SHOTS FOR :

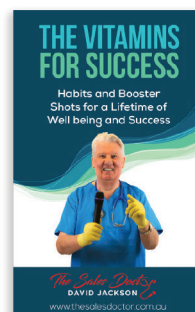
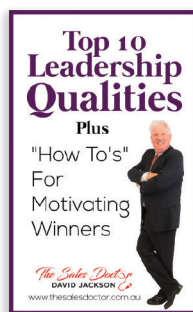
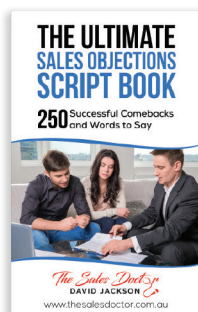
- ✓ Attitude Arthritis
- ✓ Sales Senility
- ✓ Negotiation Nervosa
- ✓ Management Migraine
- ✓ Prospecting Paralysis
- ✓ Communication Colitis
- ✓ Empathy Eczema
- ✓ Listening Intolerance

Contact
The SALES DOCTOR

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OVER 30 TITLES AVAILABLE

A FEW CURRENT AND PAST CLIENTS:

